

## Sector Overview



### AREAS OF INTEREST

#### HUMAN CAPITAL MANAGEMENT

- Specialty Staffing
- Professional Services and Consulting
- Business Process Outsourcing
- Brokerage Models (Insurance, Real Estate, etc.)

#### EDUCATION

- Early Education
- K-12
- Training and Professional Education
- Tutoring and Test Prep

#### TECH-ENABLED SERVICES

- Information Services
- IT Consulting and Digital Engineering
- IT Managed Services
- Legal Outsourcing and Technology
- Marketing Services and Technology

#### FACILITY SERVICES

- Security Services (Guarding and Video Monitoring)
- Facilities Management
- HVAC, Plumbing and Electrical

#### CONSUMER SERVICES

- Essential Home Services (HVAC / Plumbing / Electrical / Pest Control)
- Health & Wellness / Fitness
- Pet Services

### INVESTMENT CRITERIA

<b>COMPANY ATTRIBUTES</b>	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
<b>ENTERPRISE VALUES</b>	\$100 to \$500 mm
<b>GEOGRAPHY</b>	North America
<b>OWNERSHIP</b>	Majority positions
<b>EQUITY INVESTMENTS</b>	\$50 to \$150 mm
<b>FUND</b>	Currently investing our 10th fund with commitments of approximately \$1.7 billion

### REPRESENTATIVE INVESTMENTS



Apps Associates is an enterprise application service leader focused on helping organizations strategize, execute, integrate and optimize digital transformation initiatives across the enterprise.  
[www.appsassociates.com](http://www.appsassociates.com)



Compassion-First Pet Hospitals is a family of specialty and emergency veterinary hospitals.  
[www.compassionfirstpets.com](http://www.compassionfirstpets.com)



Learners Edge is a leading national provider of professional education solutions across the entire K-12 teacher lifecycle.  
[www.learnersedge.com](http://www.learnersedge.com)



S.i. Systems is the largest IT staffing company headquartered in Canada with 14 branches throughout the country.  
[www.sisystems.com](http://www.sisystems.com)

*The representative investments are provided as an example of Quad-C's prior experience for the benefit of management teams or other parties interested in partnering with Quad-C. It should not be assumed that any investments identified were or will be profitable. Past performance is not indicative of future results. A full list of Quad-C portfolio companies is available upon request.*

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