

# Experienced Investment Partners

At Quad-C, we have a long history of investing in the middle market, and we are committed to partnering with entrepreneurs and management teams to accelerate growth and create long-term value.

Founded in 1989 and headquartered in Charlottesville, Virginia, we have a strong track record of success. We have invested over \$4 billion of capital in 80+ companies, and we have deep industry expertise in six key verticals.

## INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$100 to \$500 mm
INDUSTRY FOCUS	Business and consumer services, food & beverage and consumer products, healthcare, industrials specialty distribution and transportation/logistics
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$50 to \$150 mm
FUND	Currently investing our 10th fund with commitments of approximately \$1.7 billion

## TEAM

### PARTNERS

TERRY DANIELS, CHAIRMAN  
 TONY IGNACZAK, MANAGING PARTNER  
 STEVE BURNS, MANAGING PARTNER  
 TIM BILLINGS, PARTNER  
 MICHAEL BROOKS, PARTNER  
 TOM HICKEY, PARTNER  
 THAD JONES, PARTNER  
 JACK WALKER, PARTNER  
 FRANK WINSLOW, PARTNER

### INVESTMENT PROFESSIONALS

MATT TROTТА, PRINCIPAL  
 SPENCER BURKHOLDER, VICE PRESIDENT  
 ANDERS GRORUD, VICE PRESIDENT  
 MICHAEL HAMOD, VICE PRESIDENT  
 ZACH SMITH, VICE PRESIDENT  
 MATT SORENSEN, VICE PRESIDENT  
 CHRIS TOLLEFSEN, VICE PRESIDENT  
 DALE HARRIS, SENIOR ASSOCIATE  
 LANDER BECK, ASSOCIATE  
 HUNTER DAVIS, ASSOCIATE  
 MIKAAL KHAN, ASSOCIATE  
 ALLYSON LYNCH, ASSOCIATE  
 MATTHEW SACKETT, ASSOCIATE  
 ANSLEY WHITE, ASSOCIATE

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## REPRESENTATIVE INVESTMENTS

## BUSINESS &amp; CONSUMER SERVICES



## HEALTHCARE



## INDUSTRIALS



## SPECIALTY DISTRIBUTION



## TRANSPORTATION/LOGISTICS

