



## Sector Overview

### AREAS OF INTEREST

#### ALTERNATE SITE

- Behavioral Health
- Hospice/Home Health
- Surgery Centers
- Physical Therapy

#### DISTRIBUTION

- Disposable Products
- Medical Devices

#### MEDICAL TECHNOLOGIES

- Contract Manufacturing
- Materials/Components
- Medical Device Services

#### OUTSOURCING/PHYSICIAN GROUPS

- Hospital Outsourcing
- Orthopedics
- Primary Care
- Staffing

#### PHARMA SERVICES

- Contract Manufacturing and Packaging
- Pharma Consulting and Marketing

#### PAYOR/EMPLOYER SERVICES

- Tech-Enabled Cost Containment Solutions
- Revenue- and Cost-Cycle Management
- Third Party Administrators
- Specialty and Ancillary Benefits Managers

### INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$100 to \$500 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$50 to \$150 mm
FUND	Currently investing our 10th fund with commitments of approximately \$1.7 billion

### REPRESENTATIVE INVESTMENTS



**Compassion-First  
Pet Hospitals**

At the time of our exit, Compassion-First Pet Hospitals ("CF") was one of the largest independent, specialty-focused network of pet hospitals in the United States, with 41 locations across the country.  
[www.compassionfirstpets.com](http://www.compassionfirstpets.com)



NuSil was a global formulator, manufacturer and supplier of specialized silicone raw material compounds for the healthcare, aerospace, defense and photonics industries.  
[www.nusil.com](http://www.nusil.com)



PRISM Vision Group (f/k/a NJRetina) is one of the largest retina and general ophthalmology practice management companies in the country.  
[www.prismvisiongroup.com](http://www.prismvisiongroup.com)



Specialized Dental is a leading specialty dental services organization ("SDSO") that provides support services to endodontic, periodontic, and oral surgery specialists across the U.S.  
[www.specializeddental.com](http://www.specializeddental.com)



VMG was a leading provider of valuation and transaction advisory services to healthcare organizations.  
[www.vmghealth.com](http://www.vmghealth.com)

*The representative investments are provided as an example of Quad-C's prior experience for the benefit of management teams or other parties interested in partnering with Quad-C. It should not be assumed that any investments identified were or will be profitable. Past performance is not indicative of future results. A full list of Quad-C portfolio companies is available upon request.*

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