

# INDUSTRIALS

## Sector Overview

## AREAS OF INTEREST

#### AEROSPACE AND DEFENSE

- MRO and Related Services
- Specialty Manufacturing
- Distribution

#### BUILDING PRODUCTS AND SERVICES

- Product Substitution/Conversion Opportunities
- Installation and Repair Services

#### CONSUMER PRODUCTS

- Enthusiast and Active Lifestyle
- Consumable Home and Personal Care

#### FOOD AND BEVERAGE

- Products and Distribution

#### INDUSTRIAL SERVICES

- Environmental Services
- Facilities Management

#### INDUSTRIAL TECHNOLOGY

- Automation and Material Handling
- Control Systems

#### LIGHT MANUFACTURING

- Niche Market Leaders
- Plastic Packaging
- Specialty Films

#### SPECIALTY CHEMICALS AND MATERIALS

- Adhesives, Sealants, Coatings, Pigments, Polymers and Surfactants
- High Value Specialty Chemicals and Materials

#### SPECIALTY DISTRIBUTION

- Wide Variety of Niche Markets
- Value Added Services

#### TRANSPORTATION AND LOGISTICS

- Auto, Marine, Rail, Trucking
- Asset-light and Non-asset-based Logistics





## INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$100 to \$500 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$50 to \$150 mm
FUND	Currently investing our 10th fund with commitments of approximately \$1.7 billion

## REPRESENTATIVE INVESTMENTS

	AIT was one of the largest privately-held international logistics providers, capable of providing end-to-end chain solutions to a global customer base. www.aitworldwide.com
Boulder Scientific Company "	Boulder Scientific Company is a leading provider of high- performance organometallic compounds and custom chemical solutions for world-renowned organizations in the plastics, electronics, defense, pharmaceuticals and aerospace industries. www.bouldersci.com
EGACY	Legacy Food Group is a foodservice distribution company with numerous operating divisions, primarily along the East Coast. www.legacyfoodgroup.com
<b>QED</b>	QED Technologies is a leading provider of precision optics finishing and inspection equipment, products, and services to manufacturers across a wide range of industries globally. www.qedmrf.com
SEI BUILDING SOLUTIONS	SEI Group is a leading installer of insulation and specialty building products in the residential and light commercial markets. www.seigroupusa.com
ØRTEX	Vortex is a provider of trenchless water and wastewater infrastructure rehabilitation solutions to municipalities, contractors, and other commercial and residential customers. ww.vortexcompanies.com

The representative investments are provided as an example of Quad-C's prior experience for the benefit of management teams or other parties interested in partnering with Quad-C. It should not be assumed that any investments identified were or will be profitable. Past performance is not indicative of future results. A full list of Quad-C portfolio companies is available upon request.

## KEY CONTACTS

TOM HICKEY, SENIOR PARTNER 434-979-9680 TMH@QC-INC.COM THAD JONES, SENIOR PARTNER 434-979-1798 TMJ@QC-INC.COM

FRANK WINSLOW, SENIOR PARTNER 434-979-8411 FHW@QC-INC.COM

F

MICHAEL BROOKS, PARTNER 434-979-9327 PMB@QC-INC.COM MATT TROTTA, PRINCIPAL 434-979-6383 MAPT@QC-INC.COM

SPENCER BURKHOLDER, PRINCIPAL 434-979-0586 PSB@QC-INC.COM

ZACH SMITH, VICE PRESIDENT 434-327-1407 ZAS@QC-INC.COM ANDERS GRORUD, VICE PRESIDENT 612-418-1359 ABG@QC-INC.COM

QUAD-C MANAGEMENT, INC

240 W MAIN STREET, SUITE 600 CHARLOTTESVILLE, VA 22902 434-979-2070 www.quadcmanagement.com