

# Sector Overview

QUAD-C

## AREAS OF INTEREST

#### EDUCATION

- Early Education
- K-12
- Training and Professional Education
- Education Technology

#### FACILITY SERVICES

- HVAC, Mechanical, Plumbing, and Electrical
- Fire and Life Safety
- Landscaping
- Security (Guarding and Electronics)
- Janitorial
- Restoration and Remediation

#### HUMAN CAPITAL MANAGEMENT

- Specialty Staffing
- Professional Services and Consulting
- Business Process Outsourcing
- Outsourced HR, Benefits & Employment Services
- Brokerage Models (Insurance, Real Estate, etc.)

#### HEALTHCARE SERVICES

- Payor/Employer Services
- Tech-Enabled Services
- Hospital Outsourcing
- Distribution
- Regulatory and other Consulting Services
- Behavorial Health Services
- Hospice/Home Health
- Specialty Staffing
- Alternate Site
- Medical Technologies
- Pharma Services

#### **TECH-ENABLED SERVICES**

- Information Services
- IT Consulting and Digital Engineering
- IT Managed Services
- Legal and Insurance Outsourcing and Technology
- Finance & Accounting Services
- Marketing Services and Technology
- Governance, Risk Management & Compliance



### INVESTMENT CRITERIA

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$100 to \$500 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$50 to \$150 mm
FUND	Currently investing our 10th fund with commitments of approximately \$1.7 billion

## **REPRESENTATIVE INVESTMENTS**

🌤 apps associates	Apps Associates is an enterprise application service leader fo- cused on helping organizations strategize, execute, integrate and optimize digital transformation initiatives across the enterprise.
astrix	Astrix is a leading provider of information technology consulting services and outsourced staffing solutions to commercial and public sector customers across the scientific community.
K12 Coalition Isoday for the Graser Good	K12 Coalition is a leading national provider of professional educa- tion solutions across the entire K-12 teacher lifecycle.
MARKSMAN TITAN	Marksman Titan Security Group is a leading provider of securi- ty staffing and security systems solutions, serving commercial, multi-family residential, industrial and retail clients.
PRISM Vision Group	At the time of our exit, PRISM Vision Group (f/k/a NJRetina) was one of the largest retina and general ophthalmology practice management companies in the country.
Specialized Dental Partners	Specialized Dental is a leading specialty dental services organiza- tion ("SDSO") that provides support services to endodontic, peri- odontic, and oral surgery specialists across the U.S.
Vaco Free Yourself	Vaco was a leading consulting and placement firm that provides finance and IT professionals on both a project and permanent basis.
WMG HEALTH WE VALUE HEALTHCARE	VMG was a leading provider of valuation and transaction advisory services to healthcare organizations.

The representative investments are provided as an example of Quad-C's prior experience for the benefit of management teams or other parties interested in partnering with Quad-C. It should not be assumed that any investments identified were or will be profitable. Past performance is not indicative of future results. A full list of Quad-C portfolio companies is available upon request.

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